

05-231 Three Motor Graders for Co. Engineer's Shop
September 21, 2005

COMPANY NAME:			Murphy Tractor & Eq. Co.		Nebraska Machinery Co.		Mid-Land Equipment		Spreitzer, Inc.	
REPRESENTATIVE:			Tim Jindra		Alan Kovanda		John Muir		James Vokal, Sr.	
ADDRESS:			6310 N. 56th St		930 West "O" Street		5621 Schweitzer Road		9229 South 97th Street	
CITY,STATE,ZIP:			Lincoln, NE 68504		Lincoln, NE 68528		Lincoln, NE 68507		Omaha, NE 68128	
TELEPHONE NO.:			402-467-1300		402-474-5566		402-464-3711		800-414-3775	
E-MAIL ADDRESS:			tjindra@murphytractor.com		alankovanda@nebraksa-ma		jmuir@midlandequipment.com		jim@spreitzerinc.com	
Item	Description	Qty.	Unit Price	Total	Unit Price	Total	Unit Price	Total	Unit Price	Total
1	155 H.P. Glass Articulated Frame Four-wheel Drive Motor Grader	3	\$175,684.00	\$527,052.00	\$217,000.00	\$651,000.00	\$157,000.00	\$471,000.00	\$193,500.00	\$580,500.00
	Manufacturer:		John Deere		Caterpillar		Case		Volvo	
	Model:		770D		140H		865 Tier II Certified		G720B	
2	Guaranteed max. cost of repairs maint. agreement for 8,500 operating hours or seven (7) years. Cost not to exceed:	3	\$5,500.00	\$16,500.00	\$2,800.00	\$8,400.00	\$18,400.00	\$55,200.00	\$4,500.00	\$13,500.00
3	TRADE-IN ALLOWANCE:									
3.1	County Unit #321, 1986 Caterpillar 140G motor Grader, SN 72V9292	1	-\$38,000.00	-\$38,000.00	-\$40,000.00	-\$40,000.00	-\$25,000.00	-\$25,000.00	-\$35,000.00	-\$35,000.00
3.2	County Unit #323, 1986 Caterpillar 140G motor grader SN 72V9294	1	-\$38,000.00	-\$38,000.00	-\$40,000.00	-\$40,000.00	-\$25,000.00	-\$25,000.00	-\$35,000.00	-\$35,000.00
3.3	County Unit #332, 1991 John Deere 770B motor grader, SN DW770B534321	1	-\$27,500.00	-\$27,500.00	-\$18,000.00	-\$18,000.00	-\$30,000.00	-\$30,000.00	-\$10,000.00	-\$10,000.00
4	COST OF OPTION A:									
	Guaranteed repurchase of new equip. offered herein as per terms of the "Repurchase Agreement Conditions" to be covered by a performance bond for the amount of 25% of figure bid on this item 7 years / 8,500 repurchase.	3	-\$83,000.00	\$249,000.00	-\$96,000.00	\$288,000.00	-\$40,000.00	\$120,000.00	-\$72,000.00	\$216,000.00
5	TOTAL COST (Item 1 plus item 2 minus item 3, minus item 4)									
	Option #1 Item 3.1 1986 Caterpillar		\$60,184.00		\$83,800.00		\$110,400.00		\$91,000.00	
	Option #1 Item 3.2 1986 Caterpillar		\$60,184.00		\$83,800.00		\$110,400.00		\$91,000.00	
	Option #1 Item 3.3 1991 John Deere		\$70,684.00		\$105,800.00		\$105,400.00		\$116,000.00	
Option #2 Repurchase agreement 5 year / 6,000 hours										
1	155 H.P. Glass Articulated Frame Four-wheel Drive Motor Grader	3	\$175,684.00	\$527,052.00	\$208,400.00	\$625,200.00	\$155,000.00	\$465,000.00	\$182,000.00	\$546,000.00
	Manufacturer:		John Deere		Caterpillar		Case		Volvo	
	Model:		770D		140H		865 Tier II Certified		G720B	
2	Guaranteed max. cost of repairs maint. agreement for 5,000 operating hours or five (5) years. Cost not to exceed:	3	\$3,500.00	\$10,500.00	\$1,500.00	\$4,500.00	\$12,900.00	\$38,700.00	\$4,000.00	\$12,000.00
3	TRADE-IN ALLOWANCE:									
3.1	County Unit #321, 1986 Caterpillar 140G motor grader, SN 72V9292	1	-\$38,000.00	-\$38,000.00	-\$40,000.00	-\$40,000.00	-\$25,000.00	-\$25,000.00	-\$35,000.00	-\$35,000.00
3.2	County Unit #323, 1986 Caterpillar 140G motor grader, SN 72V9294	1	-\$38,000.00	-\$38,000.00	-\$40,000.00	-\$40,000.00	-\$25,000.00	-\$25,000.00	-\$35,000.00	-\$35,000.00
3.3	County Unit #332, 1991 John Deere 770B motor grader, SN DW770B534321	1	-\$27,500.00	-\$27,500.00	-\$18,000.00	-\$18,000.00	-\$30,000.00	-\$30,000.00	-\$10,000.00	-\$10,000.00
	COST OF OPTION B:									
4	Guaranteed repurchase of new equip. offered herein as per terms of the "Repurchase Agreement Conditions" to be covered by a performance bond for the amount of 25% of figure bid on this item 5 years / 6,000 repurchase.	3	-\$93,000.00	\$279,000.00	-\$125,000.00	\$375,000.00	-\$52,000.00	\$156,000.00	-\$78,000.00	\$234,000.00
5	TOTAL COST (Item 1 plus item 2 minus item 3, minus item 4)									
	Option #2 Item 3.1 1986 Caterpillar		\$48,184.00		\$44,900.00		\$90,900.00		\$73,000.00	
	Option #2 Item 3.2 1986 Caterpillar		\$48,184.00		\$44,900.00		\$90,900.00		\$73,000.00	
	Option #2 Item 3.3 1991 John Deere		\$58,684.00		\$66,900.00		\$85,900.00		\$98,000.00	

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Item	Description	Qty.	Unit Price	Total	Unit Price	Total	Unit Price	Total	Unit Price	Total
	BID SECURITY RECEIVED?		Yes		Yes		Yes		Certified Ck	
5	IS YOUR BID ALL OR NONE?		Yes		Yes		No		No	
6	Would you consider award for single unit based on prices offered?		Yes		No		Yes		Yes	
7	Does your offer include any alternate equipment?		No		Yes and NO see bid for explanation		No		No	